#### STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

## QUARTERLY FINANCIAL REPORTING FORM Submitted on 8/5/2003 3:49:17 PM

June 30, 2003

FOR THE QUARTER ENDING:

2.	Name:	Health Net Dental, Inc.
3.	File Number:(Enter last three digits) 933-0	171
4.	Date Incorporated or Organized:	June 12, 1972
5.	Date Licensed as a HCSP:	February 29, 1984
6.	Date Federally Qualified as a HCSP:	N/A
7.	Date Commenced Operation:	February 29, 1984
8.	Mailing Address:	125 Technology Drive, Suite 100, Irvine, CA 92618
9.	Address of Main Administrative Office:	125 Technology Drive, Suite 100, Irvine, CA 92618
10.	Telephone Number:	949-790-3400
11.	HCSP's ID Number:	94-2197624
12.	Principal Location of Books and Records:	125 Technology Drive, Suite 100, Irvine, CA 92618
13.	Plan Contact Person and Phone Number:	David William Anderson, 949-790-3400 ext. 215
14.	Financial Reporting Contact Person and Phone Number:	Roupen (NMN) Berberian, 818-676-8256
	President:*	David William Anderson
16.	Secretary:*	Steven Daniel Sickle
17.	Chief Financial Officer:*	Roupen (NMN) Berberian, Vice President, CFO and Treasurer
18.	Other Officers:*	Douglas Andrew King, Senior Vice President and General Manager
19.		
20.		
21.		
1	Directors:*	David William Anderson
23.		Christopher Poole Wing
24.		Douglas Andrew King
25.		Steven Daniel Sickle
26.		
27.		
28.		
29.		
30.		
31.		
	and says that they are the officers of the said health care service pl the absolute property of the said health care service plan, free and financial statements, together with related exhibits, schedules and statement of all the assets and liabilities and of the condition and a	e plan noted on line 2, being duly sworn, each for himself or herself, deposes an, and that, for the reporting period stated above, all of the herein assets were clear from any liens or claims thereon, except as herein stated, and that these explanations therein contained, annexed or referred to, is a full and true (ffairs of the said health care service plan as of the reporting period stated reported, according to the best of their information, knowledge and belief,
32.	President	payaa wuuan Anderso (please type for valid signature)
33.	Secretary	Steven Daviet Sixkle ed (please type for valid signature)
34.	Chief Financial Officer	Riguen (NMN) Perbedaplease type for valid signature)
	* Show full name (initials not accepted) and indicate by sign (#) those off	icers and directors who did not occupy the indicated position in the previous statement.
35.	Check if this is a revised filing, and complete question 7 on page 2:	
36.	If all dollar amounts are reported in thousands (000), check here:	L

Check My Work.

# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

## QUARTERLY FINANCIAL REPORTING FORM

## SUPPLEMENTAL INFORMATION

		1
1.	Are footnote disclosures attached with this filing?	Yes 🔻
	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No 🔽
	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	No 🔻
	Have the Restricted Assets changed from the previous quarterly filing? If "yes", complete Schedule A-2 (Restricted Assets).	No 🔽
5.	Are there any significant changes reported on Schedule G, Section III?	No 🔻
6.	If "yes", describe:	Notes to Financial Statements are prepared in a Word Document and are attached with the Orange Blanks.
7.	If this is a revised reporting form, what is/are the reason(s) for the revision?	

#### REPORT #1 ---- PART A: ASSETS

1	2
ETS:	Current Period
ı and Cash Equivalents	5,568,526
rt-Term Investments	2,027,596
niums Receivable - Net	2,073,349
est Receivable	39,545
ed Risk Receivables - Net	
er Health Care Receivables - Net	
aid Expenses	
ıred Affiliate Receivables - Current	
ecured Affiliate Receivables - Current	734,175
regate Write-Ins for Current Assets	355,567
AL CURRENT ASSETS (Items 1 to 10)	10,798,758
s:	
	410,441
T	
	448
	25,500
	436,389
D EQUIPMENT	
1, Building and Improvements	
iture and Equipment - Net	206,696
nputer Equipment - Net	278,340
ehold Improvements -Net	2,152
struction in Progress	
ware Development Costs	551,465
regate Write-Ins for Other Equipment	0
AL PROPERTY AND EQUIPMENT (Items 19 to 25)	1,038,653
'AL ASSETS	12,273,800
RITE INS ACCRECATED AT ITEM 10 FOR CURRENT ASSETS	
	274,436
	81,131
area State Tax Assets - Short Term	01,131
progress of ramaining sprite inc for Itam 10 from overflow page	
	355,567
7125 (Rems 1001 tinu 1004 prus 1070)	333,301
	25 500
osits	25,500
, , ,	
'ALS (Items 1701 thru 1704 plus 1798)	25,500
RITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT	
mary of remaining write-ins for Item 25 from overflow page	
	0
	REPORT #1 PART A: ASSETS  1  ETS: h and Cash Equivalents rt-Term Investments miums Receivable - Net rest Receivable - Net rest Receivable - Net rest Receivables - Net red Risk Receivables - Current eured Affiliate Receivables - Current regate Write-Ins for Current Assets FAL CURRENT ASSETS (Items 1 to 10)  S: tricted Assets g-Term Investments ngible Assets and Goodwill - Net ured Affiliate Receivables - Long-Term ecured Affiliate Receivables - Past Due regate Write-Ins for Other Assets FAL OTHER ASSETS (Items 12 to 17)  DEQUIPMENT d. Building and Improvements niture and Equipment - Net enputer Equipment - Net schold Improvements - Net struction in Progress tware Development Costs regate Write-Ins for Other Equipment FAL PROPERTY AND EQUIPMENT (Items 19 to 25) FAL ASSETS  PRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS  PRITE-INS AGGREGATED AT ITEM 10 FOR OTHER ASSETS  PRITE-INS AGGREGATED AT ITEM 17 FOR OTHER EQUIPMENT  PRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT  PRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT  PRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT

#### REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Current Period	
CURRENT I	LIABILITIES:	Contracting	Non- Contracting	Total
1.	Trade Accounts Payable	114,633	XXX	114,633
2.	Capitation Payable		XXX	0
3.	Claims Payable (Reported)	1,824,164		1,824,164
4.	Incurred But Not Reported Claims	571,996		571,996
5.	POS Claims Payable (Reported)			0
6.	POS Incurred But Not Reported Claims			0
7.	Other Medical Liability			0
8.	Unearned Premiums	1,369,469	XXX	1,369,469
9.	Loans and Notes Payable		XXX	0
10.	Amounts Due To Affiliates - Current	2,131,788	XXX	2,131,788
11.	Aggregate Write-Ins for Current Liabilities	1,676,196	0	1,676,196
12.	TOTAL CURRENT LIABILITIES (Items 1 to 11)	7,688,246	0	7,688,246
OTHER LIA	BILITIES:			
13.	Loans and Notes Payable (Not Subordinated)		XXX	0
14.	Loans and Notes Payable (Subordinated)		XXX	0
15.	Accrued Subordinated Interest Payable		XXX	0
16.	Amounts Due To Affiliates - Long Term		XXX	
17.	Aggregate Write-Ins for Other Liabilities	417,104	XXX	417,104
18.	TOTAL OTHER LIABILITIES (Items 13 to 17)	417,104	XXX	417,104
19.	TOTAL LIABILITIES	8,105,350	0	8,105,350
NET WORT		0,105,550	- U	0,100,000
20.	Common Stock	XXX	XXX	1,174,209
21.	Preferred Stock	XXX	XXX	1,174,209
22.	Paid In Surplus	XXX	XXX	
23.		XXX	XXX	
24.	Contributed Capital		XXX	2.016.412
	Retained Earnings (Deficit)/Fund Balance	XXX		2,916,413
25.	Aggregate Write-Ins for Other Net Worth Items	XXX	XXX	77,828
26. 27.	TOTAL NET WORTH (Items 20 to 25) TOTAL LIABILITIES AND NET WORTH	XXX	XXX	4,168,450 12,273,800
21.	TOTAL LIABILITIES AND NET WORTH	AAA	AAA	12,273,800
DETAILS O	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA	BILITIES		
1101.	Accrued Labor and Benefits	757,510		757,510
1102.	Accrued Other Expenses	519,819		519,819
1103.	Other Current Liabilities	199,013		199,013
1104.	Income Taxes Payable to Affiliate	199,854		199,854
1198.	Summary of remaining write-ins for Item 11 from overflow page			0
1199.	TOTALS (Items 1101 thru 1104 plus 1198)	1,676,196	0	1,676,196
DETAILS O	F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABII	LITIES		
1701.	Deferred Federal Tax Liability - Long Term	340,120	XXX	340,120
1701.	Deferred State Tax Liability - Long Term	76,984	XXX	76,984
1702.	Deletica State Tax Etability - Long Term	70,564	XXX	70,364
1704.	Summary of remaining write-ins for Item 17 from overflow page		XXX	
1798.		417 104	XXX	417 104
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	417,104	XXX	417,104
DETAILS O	F WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER NET W	ORTH ITEMS		
2501.	Unrealized Gain/(Loss) on Securities Held for Sale	XXX	XXX	77,828
2502.		XXX	XXX	
2503.		XXX	XXX	
2504.		XXX	XXX	
2598.	Summary of remaining write-ins for Item 25 from overflow page	XXX	XXX	
2599.	TOTALS (Items 2501 thru 2504 plus 2598)	XXX	XXX	77,828
	* *** ****/			, , , = -

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2	
		Current Period	Year-To-Date	
EVENU		5 000 201	11.026.26	
1.	Premiums (Commercial)	5,898,391	11,936,26	
2.	Capitation			
3.	Co-payments, COB, Subrogation			
4.	Title XVIII - Medicare	181,232	364,31	
5.	Title XIX - Medicaid	5,898,049	11,646,20	
6.	Fee-For-Service			
7.	Point-Of-Service (POS)			
8.	Interest	41,191	85,63	
9.	Risk Pool Revenue			
10.	Aggregate Write-Ins for Other Revenues	32,972	65,11	
11.	TOTAL REVENUE (Items 1 to 10)	12,051,835	24,097,52	
XPENSE	ES:			
Medical	and Hospital			
12.	Inpatient Services - Capitated			
13.	Inpatient Services - Per Diem			
14.	Inpatient Services - Fee-For-Service/Case Rate			
15.	Primary Professional Services - Capitated	5,385,107	10,816,26	
16.	Primary Professional Services - Non-Capitated	3,110,560	5,854,26	
17.	Other Medical Professional Services - Capitated			
18.	Other Medical Professional Services - Non-Capitated	114,309	221,60	
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS	20,469	35,75	
20.	POS Out-Of-Network Expense			
21.	Pharmacy Expense - Capitated			
22.	Pharmacy Expense - Fee-for-Service			
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	0		
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	8,630,445	16,927,88	
Adminis	,	-,,		
25.	Compensation	1,255,309	2,580,82	
26.	Interest Expense			
27.	Occupancy, Depreciation and Amortization	370,070	767,82	
28.	Management Fees			
29.	Marketing	986,539	2,118,57	
30.	Affiliate Administration Services	266,229	507,35	
31.	Aggregate Write-Ins for Other Administration	760,181	1,287,81	
32.	TOTAL ADMINISTRATION (Items 25 to 31)	3,638,328	7,262,39	
33.	TOTAL EXPENSES	12,268,773	24,190,27	
		-216,938	-92,75	
34. 35.	INCOME (LOSS)  Extraordinary Item	-210,938	-92,73	
	Provision for Taxes	96 742	22.60	
36. 37.	NET INCOME (LOSS)	-86,742 -130,196	-32,60 -60,14	
	· /	-130,190	-00,14	
ET WOI		4 296 502	4 205 79	
38.	Net Worth Beginning of Period	4,286,592	4,205,78	
39.	Audit Adjustments			
40.	Increase (Decrease) in Common Stock			
41.	Increase (Decrease) in Preferred Stock			
42.	Increase (Decrease) in Paid in Surplus			
43.	Increase (Decrease) in Contributed Capital			
44.	Increase (Decrease) in Retained Earnings:			
45.	Net Income (Loss)	-130,196	-60,14	
46.	Dividends to Stockholders			
47.	Aggregate Write-Ins for Changes in Retained Earnings	0		
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	12,054	22,81	
49.	NET WORTH END OF PERIOD (Items 38 to 48)	4,168,450	4,168,45	

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES		
1001.	Administration Fees	32,972	65,110
1002.			
1003.			
1004.			
1005.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page		
1098.	TOTALS (Items 1001 thru 1006 plus 1098)	32,972	65,110
10)).	1017125 (Rems 1001 till 1000 plus 1070)	32,772	05,110
	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EXP	ENSES	
2301.			
2302.			
2303.			
2304.			
2305.			
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page		
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	0	(
DETAIL C	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES		
3101.	Insurance and Benefits	311,076	626,991
3102.	Professional Services	113,937	114,302
3102.	Supplies/Training/Other	261,277	415,611
3104.	Postage and Shipping	3,981	11,516
3104.	Telephone	64,347	113,220
3106.	Equipment Rental	5,563	6,176
		3,303	0,170
3198.	Summary of remaining write-ins for Item 31 from overflow page TOTALS (Items 3101 thru 3106 plus 3198)	760,181	1,287,816
3199.	TOTALS (items 3101 thru 3106 plus 3198)	700,181	1,267,610
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4701.			
4702.			
4703.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page		
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	0	(
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH ITE	CMS	
4801.	(Decrease) Increase in Market Value of Marketable Securities	12,054	22,813
4802.			
4803.			
4804.			
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page	12.054	22.01/
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	12,054	22,813

## REPORT #3: STATEMENT OF CASH FLOWS

1	2	3
	Current Period	Year-to-Date
CASH FLOW PROVIDED BY OPERATING ACTIVITIES		
1. Group/Individual Premiums/Capitation	5,075,694	11,520,697
2. Fee-For-Service		
3. Title XVIII - Medicare Premiums	181,232	364,311
4. Title XIX - Medicaid Premiums	5,898,049	11,646,209
5. Investment and Other Revenues	52,254	175,882
6. Co-Payments, COB and Subrogation		
7. Medical and Hospital Expenses	-8,760,289	-16,460,807
8. Administration Expenses	-3,049,625	-6,792,606
9. Federal Income Taxes Paid	164,137	92,062
10. Interest Paid		
11. NET CASH PROVIDED BY OPERATING ACTIVITIES	-438,548	545,748
CASH FLOW PROVIDED BY INVESTING ACTIVITIES		
12. Proceeds from Restricted Cash and Other Assets		
13. Proceeds from Investments	649,095	1,799,095
14. Proceeds for Sales of Property, Plant and Equipment		
15. Payments for Restricted Cash and Other Assets		
16. Payments for Investments	0	-648,984
17. Payments for Property, Plant and Equipment		
18. NET CASH PROVIDED BY INVESTING ACTIVITIES	649,095	1,150,111
CASH FLOW PROVIDED BY FINANCING ACTIVITIES:		
19. Proceeds from Paid in Capital or Issuance of Stock		
20. Loan Proceeds from Non-Affiliates		
21. Loan Proceeds from Affiliates		
22. Principal Payments on Loans from Non-Affiliates		
23. Principal Payments on Loans from Affiliates		
24. Dividends Paid		
25. Aggregate Write-Ins for Cash Provided by Financing Activities	0	0
26. NET CASH PROVIDED BY FINANCING ACTIVITIES	0	0
27. NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	210,547	1,695,859
28. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER	5,357,979	3,872,667
29. CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	5,568,526	5,568,526
RECONCILIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIE		5,500,520
30. Net Income	-130,196	-60,145
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities	-130,170	-00,143
31. Depreciation and Amortization	195,333	405,218
32. Decrease (Increase) in Receivables	-776,628	-578,636
	46,909	127,408
	302,871	136,878
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
35. Increase (Decrease) in Accounts Payable	43,590	-199,712
36. Increase (Decrease) in Claims Payable and Shared Risk Pool	-129,844 46,060	467,073
37. Increase (Decrease) in Unearned Premium	-46,069	163,071
38. Aggregate Write-Ins for Adjustments to Net Income	55,486	84,593
39. TOTAL ADJUSTMENTS (Items 31 through 38)	-308,352	605,893
40. NET CASH PROVIDED BY OPERATING ACTIVITIES	-438,548	545,748
(Item 30 adjusted by Item 39 must agree to Item 11)		
DETAILS OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINAL	NCING ACTIVITIES	S
2501.		
2502.		
2503.		
2598. Summary of remaining write-ins for Item 25 from overflow page		
2599. TOTALS (Items 2501 thru 2503 plus 2598)	0	C
DETAILS OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOME		
3801. Change in Other Assets	-21,909	25,139
	31,223	-69,193
3803. Change in Net Income Taxes Payable	46,172	128,647
3898. Summary of remaining write-ins for Item 38 from overflow page		
3899. TOTALS (Items 3801 thru 3803 plus 3898)	55,486	84,593

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#### REPORT #4: ENROLLMENT AND UTILIZATION TABLE

#### TOTAL ENROLLMENT

TOTAL ENROLLMENT											
1	2	3	4	5	5 Total Member Ambulatory Encounters for Period					11	12
					Cumulative						İ
					Enrollee				Total Patient	Annualized	Average
	Total Enrollees At End of	Additions During	Terminations During		Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	197,181		4,761	192,420				0		0	
2. Medicare Risk	15,577	52		15,629				0		0	
3. Medi-Cal Risk	62,938		585	62,353	187,209			0		0	
4. Individual	27,802		93	27,709	82,843			0		0	
5. Point of Service				0				0			
6. Aggregate write-ins for Other	110,027	7,388	0	117,415	345,504	0	0	0	0	0	
7. Total Membership	413,525	7,440	5,439	415,526	1,246,142	0	0	0	0	0	
DETAILS OF WRITE-INS AGGRE	GATED AT ITEM 6 FOR	OTHER SOURCES O	FENROLLMENT								
601. Small Group				0				0			
602. Healthy Families	110,027	7,388		117,415	345,504			0		0	
603. AIM				0				0			
604. Medicare Cost				0				0			
605. ASO				0		N/A	N/A	N/A	N/A	N/A	N/A
606. PPO				0				0			1
607.				0				0			
608.				0				0			
609.				0				0			
610.				0				0			
611.				0				0			j
612.				0				0			İ
Summary of remaining write-ins for				0				0			İ
698. Item 6 from overflow page				0				U			
Totals (lines 601 through 612 plus 699, 698) (Line 6 above)	110,027	7,388	0	117,415	345,504	0	0	0	0	0	

Note: Line 1 includes membership and member months in Hawaii of 0 and 53, respectively, as of June 30, 2003.

## **SCHEDULE A-1 (CASH)**

1	2	3
Name of Depository		
(List all accounts even if closed during the period)	Account Number	Balance*
1. N/A for quarterly filing		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9. Total Cash on Deposit		0
10. Cash on Hand (Petty Cash)		
11. Total Cash on Hand and on Deposit (Report #1, Part A,	Line 1)	0

#### SCHEDULE A-2 RESTRICTED ASSETS

SCHEDULE A-2 RESTRICTED ASSETS							
1	2	3					
Name of Depository							
(List all accounts even if closed during period)	Account Number	Balance*					
12. N/A for quarterly filing							
13.							
14.							
15.							
16.							
17.		0					
18.							
19. Total Restricted Assets		0					

<sup>\*</sup> Indicate the Balance Per the HMO's Records

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SCHEDULE C - PREMIUMS RECEIVABLE (Other than Affiliates)
Individually list all debtors (commercial only) with account balances greater than 5% of gross Premiums Receivable. Group the total of all other premiums receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

	1 Name of Debtor	2 1-30 Days	3 31-60 Days	4 61-90 Days	5 Over 90 Days	6 Total
1. 2. 3.	N/A for quarterly filing					0
2.						0
						0
4.						0
4. 5. 6.						0
7.						0
8.						0
9.						0
10.						0
11.						0
12.						0
13.						0
14.						0
15.						0
16. 17.						U O
18.						0 0
19.						0
20.	***************************************					0
20. 21.						0 0 0 0
22. 23.						
23.						0
24. 25.						0
25.						0
26. 27.						
28						0
28. 29. 30.						0
30.						0
31.						0
31. 32.						0
33.						0
34.						0
35.						
36.						0
37. 38.						0
39.						0
40.						0
41.						0
42.						0
43.						0 0
44.						0 0 0
45.						0
46.						0
47.						
48. 49. 50. 51. 52. 53.						0
49. 50						0
51						0
52.						0
53.						0
54.	Aggregate Accounts Not Individually Listed					0
55.	Total	0	0	0	0	0

# SCHEDULE D HEALTH CARE RECEIVABLES & AMOUNTS DUE FROM PARENT, SUBSIDIARIES, AND AFFILIATES

Individually list all debtors with account balances greater than 10% of gross Receivables. Group the total of all other receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

	1	2	3	4	5	6
	Name of Debtor	1-30 Days	31-60 Days	61-90 Days	Over 90 Days	Total
1.	Health Net of California, Inc.	149,317				149,317
2.	Health Net, Inc.	505,495				505,495
3. 4.						0
4.						0
5.						0
6.						0
7.						0
8.						0
9.						0
10.						0
11. 12.						0
13.						0
14.						0
15.						0
16.						0
17.						0
18.						0
19.						0
20.						0
21.						0
22.						0
23.						0
24.						0
25.						0
26.						0
27.						0
28.						0
29.						0
30.						0
31.						0
32.						0
33.						0
34.						0
35.						0
36.						0
37.						0
38.						0
39. 40.						0 0
40.						0
42.						0
43.						0
44.						0
45.						0
46.						0
47.						0
48.						0
49.						0
50.	<u></u>					0
51.				***************************************		0
52.				***************************************		0
53.						0
54.	Aggregate Accounts Not Individually Listed	78,990	372	372	77	79,811
55.	Total	733,802	372	372	77	734,623

#### SCHEDULE F - ACCOUNTS PAYABLE

Individually list all creditors with account balances greater than 5% of total trade accounts payable. Group the total of all other payables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed - Due." Report accounts payable from the initial date of billing or due date under contract.

1	2	3	4	5	6	7
Name of Debtor	1-30 Days	31-60 Days	61-90 Days	91-120 Days	Over 120 Days	Total
1. N/A for quarterly filing			·	•		0
2.						0
3.						0
4.						0
5.						0
6.						0
7.						0
8.						0
9.						0
10.						0
11.						0
12.						0
12. 13. 14. 15.						0
14.						0
15.						0
16. 17.						0
17.						0
18. 19.						0
19.						0
20.						0
21. 22.						0
22.						0
23. Aggregate Accounts Not Individually Listed - Due						0
24. Total	0	0	0	0	0	0

## SCHEDULE G - UNPAID CLAIMS ANALYSIS SECTION I - CLAIMS UNPAID

	1	2	3
Type of Claim	Reported Claims in Process of Adjustment	Estimated Incurred but Unreported	Total - Unpaid Claims (Columns 4+5 of Section II)
1. Inpatient Claims			0
2. Physician Claims	1,824,164	571,996	2,396,160
3. Referral Claims			0
4. Other Medical			0
5. TOTAL	1,824,164	571,996	2,396,160

#### SECTION II - ANALYSIS OF CLAIMS UNPAID - PREVIOUS YEAR (FILE ANNUAL ONLY)

				TOES TEITH (		
			Unpaid Claims	During the Fiscal		
	Claims Paid During	the Fiscal Year	Y	'ear		7
1	2	3	4	5	6	Estimated
Type of Claim	On Claims Incurred	On Claims	On Claims	On Claims	Total Claims	Liability of
	Prior to the first	Incurred During	Unpaid Prior to	Incurred During	(Paid and Unpaid)	Unpaid Claims
	day of the Current	the Fiscal Year	the first day of	the Year	for the Previous	Prior to the first
	Fiscal Year		the Previous		Fiscal Year	day of the Prior
			Fiscal Year		(2+4)	Year
6. Inpatient Claims					0	
7. Physician Claims			***************************************		0	***************************************
8. Referral Claims					0	
9. Other Medical					0	
10. TOTAL	0	0	0	0	0	0

#### SECTION III - INVENTORY OF CLAIMS TO BE PROCESSED\*

ĺ	1 2 3 4 5 6						7
	1		3	4	3	0	7
		Beginning					Ending Balance
		Balance		Deduct -			Number of claims
		Number of Claims	Add - Claims	Claims paid	<b>Deduct</b> - Claims		in inventory at
	Month Ending	in inventory on the	Received during	during the	denied during the	Add/Deduct -	the end of the
11.		1st of each month	the month	month	month	Adjustments	month
12.	June 30, 2003	8,742	6,919	10,589	54	-34	4,984
13.	May 31, 2003	9,232	8,967	9,359	47	-51	8,742
14.	April 30, 2003	4,046	11,475	6,288	73	72	9,232
15.	March 31, 2003	1,667	7,423	5,107	419	482	4,046
16.	February 28, 2003	1,016	4,030	3,339	362	322	1,667
17.	January 31, 2003	1,487	3,748	4,195	613	589	1,016
18.	December 31, 2002	2,421	4,090	4,489	529	-6	1,487
19.	November 30, 2002	1,927	4,166	3,281	393	2	2,421
20.	October 31, 2002	2,323	4,150	3,963	574	-9	1,927
21.	September 30, 2002	2,436	4,285	3,916	466	-16	2,323
22.	August 31, 2002	2,603	5,251	4,921	489	-8	2,436
23.	July 31, 2002	2,340	4,383	3,541	530	-49	2,603

<sup>\*</sup> Describe any significant changes reported on Schedule G, Section III in the Supplemental Schedule (Page 2).

## **SCHEDULE H - AGING OF ALL CLAIMS**

Age all claims on hand at the end of each month. Use the date of receipt to determine the number of days the claims is outstanding. The amount reported in Column 6 should equal the amount Reported on Schedule G, Section III, Column 7.

	1	2	3	4	5	6
1.	Month Ending	1-30 Days	31-60 Days	61-90 Days	Over 90 Days	Total
2.	June 30, 2003	4,606	378			4,984
3.	May 31, 2003	5,997	2,745			8,742
4.	April 30, 2003	7,344	1,888			9,232
	March 31, 2003	3,378	668			4,046
6.	February 28, 2003	1,517	150			1,667
	January 31, 2003	991	25			1,016
8.	December 31, 2002	1,448	39			1,487
9.	November 30, 2002	2,373	48			2,421
10.	October 31, 2002	1,917	10			1,927
11.	September 30, 2002	2,323				2,323
12.	August 31, 2002	2,436				2,436
13.	July 31, 2002	2,603				2,603

#### SCHEDULE I - ANALYSIS OF TOTAL MEDICAL LIABILITY TO ACTUAL CLAIMS PAID

Using the Plan's Lag Tables, complete the following table. Provide claim information the current quarter and the previous seven quarters. An actuarial certification may be submitted in lieu of this schedule.

	Reported Accrual				
	1	2	3	4	5
					Outstanding
					Liability
		Total Medical	Amount	Difference -	(Based on
	Quarter Ending Date	Liability*	Paid-To-Date	Column (2-3)	plan's lag
1.	June 30, 2003	2,396,160	XXX	2,396,160	2,396,160
2.	March 31, 2003	2,526,004	1,959,381	566,623	364,207
3.	December 31, 2002	1,929,087	1,605,130	323,957	130,746
4.	September 30, 2002	1,740,121	1,396,864	343,257	67,693
5.	June 30, 2002	1,476,276	1,386,840	89,436	38,297
6.	March 31, 2002	1,139,141	1,105,446	33,695	22,255
7.	December 31, 2001	1,308,215	1,213,573	94,642	13,225
8.	September 30, 2001	1,346,126	1,180,375	165,751	7,191

<sup>\*</sup> Should tie to Report #1, Part B, Columns 1 & 2, Lines 3 through 7.

\*\*

1	NOTES TO FINANCIAL STATEMENTS  See separate attachment for notes to financial statements.					
2.						
3.						
4. 5.						
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7.						
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#### KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06, 1300.84.2 AND 1374.68

	1	2	3	4	5
	Explanation of the method of calculating Provisions for incurred and unreported claims.			omitted and include pro	visions for incurred
B.	Accounts and Notes Receivable from o	fficers, directors, owners or affiliat	es, as detailed below:		
	Name of Debtor	Nature of Relationship	Nature of Receivable	Amount	Terms
2		Nature of Relationship	ivature of Receivable		
2.	See Attachment II			734,623	< year
3.					
4.	1				
5.					
6.					
٥.					
	Donated materials or services received as detailed below:	by the reporting entity for the per	iod of the financial staten	nents,	
	Donor's Name	Affiliation with Reporting Entity	Valuation Method	Amount	
_		Allination with Reporting Entity	valuation Method	Amount	
7.	N/A				
8.	1				
9.					
10.					
11.					
	1				
D.	Forgiven debt or obligations, as detaile	ed below:			
			Commons of Hors		
	1		Summary of How		
	Creditor's Name	Affiliation with Reporting Entity	Obligation Arose	Amount	ı
12.	N/A				
	1011				1
13.					1
14.	1				
15.					1
				L .	i e
_					
E.	Calculation of Tangible Net Equity (Th	NE) and Required TNE in accorda	nce with Section 1300.76	of the Rules:	
	1				
16	Net Equity			\$ 4,168,450	
10.	Net Equity			4,106,430	l
	İ				
17	Add. Cub and maked Dake			¢	
1/.	Add: Subordinated Debt			\$	]
	İ				
10	I and Danisable from officers			¢ 440	
18.	Less: Receivables from officers,			\$ 448	
	directors, and affiliates				
	İ				
19	Intangibles			\$	1
-/-				Ψ	1
	İ				_
20	Tangible Net Equity (TNE)			\$ 4,168,002	
20.	rangiole rice Equity (111E)			Ψ 1,100,002	ļ ļ
	1				
21	Required Tangible Net Equity			\$ 1,025,609	1
				1,023,007	•
	(See Page 22)				
	1				
22	TME Emana (Dafinian and)			¢ 2 142 202	
22.	TNE Excess (Deficiency)			\$ 3,142,393	1
	İ				
TC	Percentage of administrative co	ata ta maranya ahtainad fuar	n subsanibans and am	mallogg	
г.	rercentage of administrative co	osis to revenue obtained from	n subscribers and en	ronees:	
	1				
23	Revenue from subscribers and en	rollees		\$ 11,977,672	
	l l l l l l l l l l l l l l l l l l l			4 11,> , , , , , , 2	i e
	1				
24.	Administrative Costs			\$ 3,638,328	
	1			-	
	<u></u>				i
25.	Percentage			30	j l
	1			·	
20	Th			¢ 25.754	1
	The amount of health care expe			\$ 35,754	]
	month period immediately pred	ceding the date of the report			
	which were or will be paid to n				
		0.2			
	directly reimbursed to subscrib	ers and enrollees:			
	1				1
27.	Total costs for health care service	es for the immediately		\$ 16,927,880	į l
				. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	preceding six months:				
	1				
20	Dorgantaga			0	į l
∠ŏ.	Percentage			0	i l

G. If the amount of health care expenses incurred during the six month period immediately preceding the date of the report which were or will be paid to noncontracting providers or directly reimbursed to subscribers and enrollees exceeds 10% of the total costs for health care services for the immediately preceding six months, the following information, determined as of the date of the reports, shall be provided:							
29. Amount of all claims for nonc reimbursement but not yet pro	contracting provider services received for occessed:	\$					
30. Amount of all claims for nonc reimbursement during the pre	contracting provider services denied for vious 45 days:	\$					
31. Amount of all claims for nonc reimbursement but not yet pair	ontracting provider services approved for id:	\$					
32. An estimate of the amount of services incurred, but not repo	claims for noncontracting provider orted:	\$					
33. Compliance with Section 137 such section, as follows:	7(a) as determined in accordance with						
34.	Cash & cash equivalents maintained	\$					
35.	Noncontracting provider claims (aggregate of total of items 29 - 32 above)	\$ 0					
36.	Cash & cash equivalents reported to be maintained (120% x Line 35)	\$ 0					
37.	Deposit required (100% of Line 36)	\$ 0					
38.	Excess (deficient) reserves (Line 34 - Line 37)	\$ 0					
Percentage of premium revenue	ue earned from point-of-service plan contracts:						
39. Premium revenue earned from	n point-of-service plan contracts	\$ 0					
40. Total premium revenue earne	d	\$ 11,977,872					
41. Percentage		0					
Percentage of total health care out-of-network services for po	e expenditures incurred for enrollees for pint-of-service enrollees:						
42. Health care expenditures for o	out-of-network services for point-of-service enrollees	\$					
43. Total health care expenditures	S	\$ 8,630,445					
44. Percentage		0					
45. Point-of-Service Enrollment a	at end of period						
Total Ambulatory encounters	for period for point-of-service enrollees:						
46. Physician							
47. Non-Physician							
48. Total		0					
49. Total Patient Days Incurred for							
50. Annualized Hospital Days/1000 for Point-of-Service enrollees							
51. Average Length of Stay for Point of Service enrollees							
52. Compliance with Section 1374.68(a) as follows:							
53. Current Monthly Claims Paya or services provided under Po	\$ <u> </u>						
54. Current monthly incurred but balance for out-of-network co provided under Point-of-Servi	verage or services	\$					
55. Total		\$ 0					
56. Total times 120%		\$ 0					
57. Deposit (Greater of Line 56 o	7. Deposit (Greater of Line 56 or minimum of \$200,000) \$						

REQUIRED TANGIBLE NET EQUITY (TNE) CALCULATION:
TNE required must be equal to the GREATER of "A" "B" or "C" below (See Rule 1300.76)

	Full Service		Specialized				
	Plans			Plans	_		
			1		L		2
A.	Minimum TNE Requirement	\$_	1,000,000	Minimum TNE Requirement	\$_		50,000
В.	REVENUES:						
1.	2% of the first \$150 million of annualized premium revenues	\$		2% of the first \$7.5 million of annualized premium revenue	\$		150,000
	Plus			Plus			
2.	1% of annualized premium revenues in excess of \$150 million	\$		1% of annualized premium revenue in excess of \$7.5 million	\$		403,936
3.	Total	\$	0	Total	\$		553,936
	HEALTHCARE EXPENDITURES:  8% of the first \$150 million of annualized health care expenditures, except those paid on			8% of the first \$7.5 million of annualized health care expenditures, except those paid			
	a capitated or managed hospital basis.	\$		on a capitated or managed hospital basis.	\$		600,000
	Plus			Plus			
5.	4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.	\$[		4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.	\$		188,930
	Plus			Plus			
6.	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$		4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$[		
7.	Total	\$	0	Total	\$		788,930
8.	Required "TNE" - Greater of "A" "B" or "C"	\$		Required "TNE" - Greater of "A" "B" or "C"	\$	1	1,025,609

### KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

## POINT OF SERVICE TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

		1
1.	Net Equity	\$ 4,168,450
2.	Add: Subordinated Debt	\$
3.	Less: Receivables from officers, directors, and affiliates	\$
4.	Intangibles	\$
5.	Tangible Net Equity (TNE)	\$ 4,168,450
6.	Required Tangible Net Equity (From Line 10 or 13 below)	\$
7.	TNE Excess (Deficiency)	\$ 4,168,450
	ADJUSTED MINIMUM TANGIBLE NET EQUITY CALCULA (Complete Section I or II):	TION
I.	Plan is required to have and maintain TNE as required by Rule 1	300.76 (a)(1) or (2):
8.	Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$
9.	10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$
10.	Add lines 8 and 9	\$ 0
	Plan is required to have and maintain TNE as required by Rule 1 $\overline{\text{RT A}}$	300.76 (a)(3):
11.	Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 24)	\$
12.	10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$
13.	Add lines 11 and 12	\$ 0
III.	MINIMUM TNE REQUIREMENT TO DETERMINE MONTH	LY REPORTING
14.	Line 5 (above)	\$ 4,168,450
15.	Multiply Line 6 (above) by 130%	\$ 0
16.	Difference (Line 14 - Line 15)  If Line 14 is less than Line 15, then monthly reporting is required	\$ 4,168,450 I

## WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1	2
		Full Service Plans	Specialized Plans
		1 14113	<u>r tans</u>
1.	Health care expenditures for period	\$	\$
	Less:		
2.	Capitated or managed hospital payment basis expenditures		
3.	Health care expenditures for out-of-network services for point-of-service enrollees		
4.	Result	0	0
5.	Annualized		
6.	Reduce to maximum of \$150 million		
7.	Multiply by 8%	\$0	\$ 0
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
9.	Less \$150 million		
10.	Multiply by 4%	\$0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
12.	Multiply by 4%	\$ 0	\$ 0
13.	Total	\$0	\$ 0